



# Annual Report

2016/2017

The  
**CARPENTER'S**  
Shop

helping the homeless

# Chairman's Report

The year of 2016/2017, which is our 36th year of operation, commenced in April with the tragedy of the death of the husband, Tim, of our director, Dee Wills, in a car accident. This affected our whole operation, resulting in Dee retiring, and our operation being rudderless for several months. I place this on record with the permission of Dee, but also to express our condolences to her, and to explain the disrupted year we have endured, and from which we are still emerging, to a degree.

Although Dee returned part-time to effect a handover to Peter Solomon, who officially started in November 2016, there were changes in our staff resulting, including that of our social worker, Karen Cain, who bore much of the strain, and it has taken the last three months of our financial year to regroup with a newly appointed social worker and bookkeeper, as well as recruitment to our Board.

There has been a marked improvement in our financial position, you will note, as well as an increased use of our ablution facilities including showering and washing (now reaching 80 people a day). There has been increased occupancy of GBH, our second phase residence, which is full, with a waiting list. A fund has been started towards increasing the capacity of our residence by planning to build an additional second floor to this building, which has been fully researched with geophysical tests satisfactorily conducted.

Our car-wash and valet service and training continues as a social enterprise, and fortunately contracting of late to clean the Jammie Shuttle Buses twice per month on contract with UCT. In recognition of the need to conserve the use of water, our car wash has been converted to the use of chemicals for cleaning. The period of showering has also been reduced in accordance with water restrictions. The placement of car wash trainees in sites for their own enterprise has, however, not been successful and has been discontinued. The alternative means of employment of qualified car wash trainees is still under evaluation. A new project called the kitchen project would involve the training of unemployed persons in basic culinary skills. This project was evaluated and a business plan drawn up by two Norwegian postgraduate students over several months late last year, but has still to be implemented after further research into this social enterprise.

In order to make better use of our computer lab we have entered an agreement with a Johannesburg based organisation involved in computer training. This company, SA Back Office, has refurbished the upper floor of our main building since January 2017, and is now ready to admit learners - unemployed, unskilled and youth with disabilities - for training, mentoring and employment opportunities.

I want to thank all those who have given donations as shown in our report, as well as those who have given of their time. Especially I want to thank the members of our Board for their input, and you friends who have taken the interest in coming to this AGM, and to others who have helped us in various ways during the year.

In conclusion, I would like to encourage supporters of our ministry to make a contribution towards the addition of an extra storey to our residence, which would be acknowledged with the appropriate Section 18a certificate of receipt.

**Geoff Burton**  
Chairman



## Director's Report

**The opening lines of last year's report - from both Chairman and Director - highlighted profound and significant change.**

During my brief 5 months at TCS for the period under review, change has remained a constant. However, this has not been merely change for the sake of it, but rather for the good, motivated by a pull towards progress. George Bernard Shaw said "Progress is impossible without change, and those who cannot change their minds cannot change anything."

There has been a change of staff, with four key staff appointments since the end of last year, two of whom are in the Social Care Team. We have experienced changes to the Board as we seek to strengthen the Board with the addition of three new members thus far and undertake a Board portfolio audit. We're changing partnerships as we explore new synergies through our association with One Million Strong and Unlock'd (formerly SA Back Office) and have approved three new volunteer groups to utilise our facilities to provide additional services that we could not. We continue a change in direction as we seek to grow the social enterprise unit, The Car Wash, to financial sustainability with a significant increase in volumes, its selection by 2 major corporate clients for fleet services and our continued efforts to effectively market this unit. There are impending changes too, in how we do things as we look to move to an improved ICT platform to improve efficiencies and

implement a new CRM information system to better understand our donors, our clients and their needs, better measure performance and thus improve the quality of our Measurement & Evaluation. We reviewed and refreshed (yes, another change) our mission to one that reads Dignity & Opportunities for Change.

In keeping with Shaw's quote above, we have also changed our minds, as we seek to not simply train on demand, but rather train for demand so that worthwhile and sustainable employment can follow. We will thus thoroughly research the market and its needs before undertaking new training programmes and we are excitedly yet pragmatically underway with one such market study at present.

The abovementioned changes have all been towards progress as we seek to reach more people and deliver a higher standard of service. However, one thing has remained unchanged. It is that all of our efforts remain unwaveringly dedicated to serving the needs of the most vulnerable of fellow mankind, most of whom live on our city's streets. I would like to underscore our Chairman's thanks to all our donors for your continued partnership with us. I am very fortunate to have an engaged and supportive Board and a team of talented and committed staff, to whom I wish to express sincere gratitude.

**Peter Solomon**  
Director



## Social care, reintegration and reunification

The social care team is responsible for running the ablation facilities, weekly clinics and Geoff Burton House, a second-phase shelter, providing accommodation for those needing assistance for short term housing, the main imperative being to provide **Dignity and Opportunities for Change**.

Daily attendance at the ablations grew from an average of **42** males and **12** females in the 1st Quarter 2016/17 to **46** males and **13** females daily during the last Quarter of 2016/17. Each person who attends our facilities during the morning obtains meal tokens for a meal at The Service Dining Rooms, often the only guaranteed meal during the day.

Our weekly clinics saw **206** people over January to March 2017 with an average of approximately **80** people attending each clinic. This is up from attendance of **60** in June 2016 and the highest attendance has been **96** people in one morning. This clinic allows for interaction with health care and social care staff. High Blood Pressure is detected and referrals are made to the Day Clinic. Our specialised clinic for HIV screening and Women's Health Clinic allow for referral to specialised services.

**131** people received clothing assistance during the last quarter of 2016/17. This has been in order to attend court, appear at interviews, new

job opportunities, replace stolen clothing attend special functions or in case of emergency and extreme need.

We were also able to distribute over **250** toiletry packs provided by the CCID during the year. These are invaluable in providing assistance to homeless clients who often want to "clean up" and improve personal hygiene.

In the period January to March 2017, the last quarter of the financial year, social care staff conducted **14** interviews with our Ablution clients, in order to refer them to shelters, assist with obtaining bank accounts, provide referral for addiction treatment and resolve family conflicts.

Another imperative of the social care team is also to provide reintegration services and assist in reunification of family members. 2016/17 saw **12** men reunited and **21** reintegrated from Geoff Burton House. Reunification is aimed at bringing family back together again while reintegration is aimed at obtaining independent or shared accommodation outside of the shelter system.

Geoff Burton House accommodated an average of **58** men each Quarter of 2016/17. Although we have bed space for **40** people, this is the number of men that were able to make use of our short term accommodation every quarter before making their way into alternative accommodation.

**Ian Veary**  
Social Work Manager

# The Car Wash in numbers



3253 cars washed compared to 1098 in the previous financial year



Waterless car wash method exclusively since February 2017 to reduce water consumption



3998 litres of water saved per month since switching to the waterless method



Two new car wash part-time staff employed



New small business, corporate and academic clients now using our services including UCT Jammie Shuttle and The Offices of the Chief Justice retained as regular clients



# Financial Report

For the year ended 31 March 2017, The Carpenter's Shop returned a surplus of R72,156, with income generated from services rendered of R227,831 during the year. Cost of sales in relation to this income amounted to R44,030.

Other income received through rentals and generous donations amounted to R2.1 million whilst operational costs amounted to R2.3 million (a slight increase on prior year, which was R2.2 million).

Short-term funds available for use have improved over the prior year and TCS enters the new year in a stronger financial position than it did in the prior year. However, fundraising remains a challenge and will remain a focus area during the coming year so that TCS can invest in expanding and improving their service offering.

As in previous years, TCS would like to thank the partners of our auditors, Moore Stephens Cape Town Inc., for performing the audit again and for subsidising their fees by 50%. Their continued support is greatly appreciated.

**Robert Timmers**  
Treasurer

## Expenses - April 2016 - March 2017



## Income - April 2016 - March 2017



## The Carpenter's Shop NPC

(Registration number 1979/006154/08). Abridged Financial Statements for the year ended 31 March 2017

### Statement of Financial Position as at 31 March 2017

Figures in Rand	2017	2016
<b>Assets</b>		
Non-Current Assets		
Property, plant and equipment	623 011	693 443
Current Assets		
Trade and other receivables	75 580	142 494
Cash and cash equivalents	1 812 517	307 409
<b>Total Assets</b>	<b>2 511 108</b>	<b>1 143 346</b>
<b>Equity and Liabilities</b>		
Equity		
Retained income	1 193 997	1 121 841
Liabilities		
Current Liabilities		
Trade and other payables	3 17 111	21 505
Other financial liabilities	1 000 000	-
	1 317 111	21 505
<b>Total Equity and Liabilities</b>	<b>2 511 108</b>	<b>1 143 346</b>

### Statement of Financial Performance

Figures in Rand	2017	2016
Revenue	227 831	245 000
Cost of Sales	(44 030)	(98 787)
Gross profit	183 801	146 213
Income	2 163 388	2 254 595
Expenses	(2 271 901)	(2 219 927)
Operating profit	75 288	180 881
Finance costs	(3 132)	-
<b>Profit for the year</b>	<b>72 156</b>	<b>180 881</b>



We would like to thank our loyal donors, funders, supporters and volunteers for their valuable contributions to our work not all of whom can be mentioned.

A Wills  
A Paige  
Steven Andrews  
Bardien Family  
Basil Wallace Maskew Miller Trust  
B West  
G Burton  
Church on Main  
CCID  
Christ Church Constantia  
Community Chest  
David Giles  
DL Gilmour  
Dragon Sports  
Department of Social Development  
D Wills  
T Freeth  
G Whitehead  
Georgina/Rick Lacey  
G Lanham  
JD Simpson  
Joan St Lindbergh Trust  
Jet Lee Will Trust  
Kaplan Kushlick Foundation  
Condor Meats  
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St Mary's Cathedral  
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14A Roeland Street, Cape Town, 8001 t: 021 461 5508 e: info@tcs.org.za



The Carpenter's Shop



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www.tcs.org.za